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■ FLORIDA
HEALTHCARE INNOVATORS

The Ultimate Partner for Managed Care Providers

United Medco

Founded in 2004, United Medco is a benefit-fulfillment center serving the managed healthcare market by distributing pharmaceuticals and servicing plan members through an individualized customer service center, state-of-the-art warehouse and logistics system, and a dedicated online portal.

United Medco covers everything from product quality control to member satisfaction.

A commitment to caring for people is the foundation on which CEO Richard Langnas has built a business that has grown by 54 percent in the past three years, garnering a ranking of No. 1,718 on the 2015 Inc. 5000 list of fastest-growing private companies in America.

"As one of the largest privately held PBMs in the country, we continue to search for the right partners. We were fortunate to come together with United Medco in 2004, as their products and services meet the overall standards of quality and care required by the industry."

– Mike Rose, Chief Pharmacy Officer – ProCare Rx

With a strong focus on the managed care market, United Medco acts as a strong partner to many key players within the industry, providing products specific to itemized formularies, MCO plans and PBMs ranging from regional in size to national in scope. It is the goal of United Medco to provide superior OTC drugs and products in consideration of PMPM and the value needed to be delivered to



each and every member. The corporate culture of United Medco is built on passion for the healthcare industry, firm commitment to customers and extensive knowledge of managed care.

Expertise and Unrivalled Service

Langnas spent 21 years in the pharmaceutical industry before founding United Medco. He brought to his work a keen understanding of the needs of managed care plan providers and their members.

Langnas says: "I can speak for my whole team when I say it's a constant privilege to partner with healthcare providers, professionals and industry leaders working to bring optimal patient care to our community. We look forward to continually working to discover innovative ways to assist our clients in effectively servicing the benefits they offer and providing the best healthcare possible."

United Medco is certified by the Centers for Medicare and Medicaid Services and accredited by the

Healthcare Quality Association of Accreditation.

Commitment to Core Values

In 2015, United Medco distributed 4,500 products and processed 350,000 shipments to customers such as Tina Ahedo of WellCare Health Plans, Mike Rose of ProCare Rx and Richard Nissenbaum of Freedom Health. At 50 employees, United Medco will grow to 100 by the end of 2016.

The United Medco mission statement states: "It is the purpose and goal of United Medco to provide superior products and services to the Managed Care Marketplace in a responsible manner, never compromising on service or integrity. Ultimately, we value our success as a company based on the lives we help to improve. For all of us involved in the managed care supply chain—manufacturers, distributors, pharmacists, physicians and others—it is the members and patients that matter most."



UnitedMedco.com | 866-275-8960